

What's Happening at SiMSOL This Month?



March 2007

Issue: 1



Welcome to the First Edition of our New SiMSOL Monthly Technology Update Email!

As a valued customer of SiMSOL, we understand you are bombarded with telephone solicitations by our competition and hounded to change estimating platforms.

We also understand in today's claims environment you are a very busy person. You just don't have the time to sit down for hours and try to separate techno fact from fiction and determine which software product and supporting vendor are truly the best choice for yourself, your staff or your company.

The purpose of SiMSOL's monthly "e-letter" is to keep you abreast of new developments, products and services at our company. Because we don't have an army of telephone salespeople we believe the e-letter is the best way to "touch" our user-base on a regular basis and let you know SiMSOL values your business and continues to strive and be the best choice for you in adjusting software and data services.

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SiMSOL WEB I-2-V™

(Web-based Valuation Tool)

Condominium Shells have been added as a building type. Now appraisers and underwriters can use Web I-2-V to value both the shell and interior finishes of these structures. These new models will be released after some further testing.

SIMSOL for Adjusters™ (SFA)

Version 3.0 was released in early January with only a few installation issues and concerns. A Service Pack was created to solve all known issues and all reports indicate the new 3.0 SP1 version is working smoothly for all users.

For a listing of the over 30 enhancements added to the 3.0 version, refer to the README file displayed during the update process.

The January 2007 Residential Pricing Update contains price changes for the following items:

Floor Framing, Studding, Door and window opening framing, fireblocks, dormer studs, trusses, wood fascia, plank board decking, steel framing, aluminum carport, ceiling tile, colonial style columns, concrete items, countertops, ceramic tile, vents, wood decks, brick veneer, masonry block, drywall material, chain length fencing, wood fencing, sheet metal roofing, aluminum siding, vinyl doors, custom doors, closet doors, exterior doors.

The January 2007 Heavy Commercial Pricing Update contains price changes for the following items: *Masonry block, concrete, steel, Heating units, drywall material, ceramic tile, plastic tile, curtain walls, steel doors, plaster, elastomeric and EDP roofing, chain length fencing, asphalt.*

Current development of SFA includes adding over a dozen new estimate editing features to self-audit building estimates as they are being written. These auto-edits will warn estimators when it appears they are doing something incorrectly or not in the "Best Practices" of SIMSOL estimating techniques. We will tell you about upcoming new SFA features ONLY after coding has begun and not just in the early stages of design.

**Come See Us at the PLRB in Orlando, Florida March 18-20.
Booth # 416.**

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SIMSOL Discovery (Web-based Estimate Data Analysis Tool)

SIMSOL's estimate analytics tool for managers, SIMSOL Discovery™, is quickly becoming very popular among our insurance carrier clients. SIMSOL's per-claim fee for Discovery™ is far below what our competition is charging for similar analytical services. SIMSOL pledges to keep its data analysis fees low to encourage more of our clients to use this valuable analytical tool.

Over half a dozen new carriers have been added to the Discovery Industry Group. This means several hundred new adjusters will be uploading their claim and estimate data every day further adding to the total number of claims in the warehouse. This means greater "industry" data for each carrier to access for comparison purposes.

Future users of SIMSOL's ClaimsWire™ product will have a direct link to SIMSOL Web I-2-V™ for more integrated data analysis and exporting I-2V data to carrier web services.

Current development includes the addition of a gallery of house types which the user can select from to generate the basic shell of the house type saving them time with completing valuations.

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SIMSOL ClaimsWire™ (E-Assignment and Claim Management Tool)

ClaimsWire™ is about to go live with its first carrier/vendor client.

The system currently accepts electronic assignments from the carrier/vendor's web services and routes them to the proper adjuster for handling. Loss and estimate data are uploaded back from ClaimsWire™ to the carrier's web service for importing into the carrier's policy and claim payment systems.

Current development of ClaimsWire™ includes the addition of an invoice, billing and commission module for use by independent adjustment firms and other ClaimsWire™ users.

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Analysts at SIMSOL have developed a new SIMSOL Discovery™ Aggregated Monthly Management Report® which is automatically emailed to every manager on a regular basis. The Aggregate report quickly shows managers how they are doing compared to their last month's performance as well as to the industry as a whole.

As of February 1, 2007 SIMSOL Discovery has over TWO MILLION estimates from which to draw industry averages for report comparing individual clients to the "industry".

Current development of Discovery™ includes a total facelift of the look of the website in addition to programming faster internal coding methods of accessing and analyzing loss data.

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We know you have a choice in property estimating vendors and we would like to thank you for selecting SIMSOL as your program and vendor of choice. We will continue to provide you and your company with products and services to make your job as a claims professional easier and more productive. SIMSOL will continue to provide you with the data and knowledge you need to make decisions regarding your company and adjusting staffs.

Thanks for your time!

The designers, developers, programmers and support staff at SIMSOL Software, Inc.

March 18-20. Booth # 416.

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**SIMSOL Corporate
Website**

SIMSOL's website designers are giving the current corporate website a whole new updated look using the industry's latest web design software, Web 2.0, the new standard for all future website development. Check the website out in late Spring for the new look and feel.

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